



 Douglas Elliman



JULIA JIANG

姜颖

MANHATTAN LUXURY PROPERTY SPECIALIST

纽约曼哈顿豪宅投资专家

CHARLES HAWKINS
Lic. Assoc. R.E. Broker
M: 917-763-8614
O: 212-702-4007
chawkins@elliman.com

JULIA JIANG HAWKINS 姜颖
Lic. Assoc. R.E. Broker
M: 646-210-5593
O: 212-702-4018
yjjiang@elliman.com

SHUCHENG (MARK) SI 司淑丞
Lic. R.E. Salesperson
M: 646-256-3700
O: 212-891-7216
shucheng.si@elliman.com

SERENA WU 伍倩妮
Lic. R.E. Salesperson
M: 347-653-5613
O: 212-891-7297
swu@elliman.com



JULIA JIANG & CHARLES HAWKINS TEAM
AT DOUGLAS ELLIMAN REAL ESTATE

2020
DIAMOND AWARD WINNER
(Top 3% of agents nationwide)

2019, 2018, 2017 & 2016
PINNACLE AWARD WINNER
(Top 2% of agents nationwide)

2019
TOP 20 TEAM BY GCI
at Douglas Elliman Real Estate

2020
**RANKED IN THE 2020 REAL TRENDS + TOM FERRY
AMERICA'S BEST REAL ESTATE PROFESSIONALS**

DEAR OWNERS AND RESIDENTS

We are pleased to share with you an update on our team's sales and rental transactions from 2020 & 2019. The Julia Jiang and Charles Hawkins Team is in the top 5% sales volume at Douglas Elliman Real Estate in Manhattan, and we have completed over \$60 million in sales (closed and in contract). Additionally, we have closed over three dozen rental transactions for our owners and investors throughout the year.

New York is one of the biggest destinations for investors. Many homebuyers and investors found the right properties with our assistance. We are happy to be able to assist you in selling, buying and renting properties.

Please feel free to contact us to discuss your real estate needs or questions. Looking forward to hearing from you in 2021!

Sincerely Yours,
Julia Jiang and Charles Hawkins Team

非常高兴与您分享我们团队2020 & 2019年销售和交易业绩的喜悦!在2020 & 2019. 年我们团队总交易额价值超过US\$6000万美金, 包括已经成交的和签约的公寓。我们团队优异的销售业绩在Douglas Elliman总公司曼哈顿区域排名前百分之五。

作为曼哈顿最大地产公司Douglas Elliman Real Estate—道格拉斯艾丽曼的金牌经纪, Julia Jiang 姜颖代理买家和卖家, 物业托管, 拥有纽约曼哈顿第一手最新房源信息和最有效的市场宣传, 期望代理您作为卖家和买家, 精卖和精选最合适的地产投资项目为您。Julia Jiang姜颖被誉为“纽约曼哈顿楼盘百科全书”, 专业, 高效, 诚信的业界声誉, 已经赢得无数客户的信赖和赞誉。

若您与您的家人及朋友有纽约曼哈顿和周边热区的房地产需求, 敬请与我们联络。我们期待来自您的消息。

我的个人微信号: JuliaJiangNYC
我的公众微信号: JuliaJiangUSA
Mobile: 646-210-5593
yjjiang@elliman.com
Julia Jiang 姜颖

JULIA JIANG 姜颖

LICENSED AS JULIA JIANG HAWKINS
MANHATTAN LUXURY PROPERTY SPECIALIST
纽约曼哈顿豪宅投资专家

Top 20



JULIA JIANG & CHARLES HAWKINS TEAM
AT DOUGLAS ELLIMAN REAL ESTATE

2020
TOP 17 OCTOBER

2020
TOP 4 FEBRUARY

2019
TOP 10 DECEMBER

2019
TOP 18 OCTOBER

2019
TOP 8 AUGUST SALES

2019
TOP 8 AUGUST RENTALS

2019
TOP 2 JUNE

2019
TOP 10 MAY

The Julia Jiang & Charles Hawkins Team
is one of Douglas Elliman's top twenty
performing teams in New York City sales.



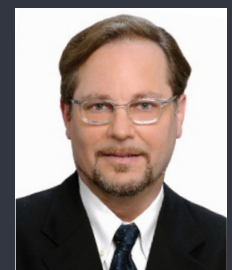
2020 Diamond Ellie's Award Winner
Top 3% of Agents Nationwide
Top 20 Teams GCI Pinnacle Award In Manhattan
2019 Chairman's Pinnacle Circle Award Winner
Top 2% of Agents Company-Wide
2019-2016 Chairman's Pinnacle Circle Award Winners



**JULIA JIANG
HAWKINS**

*Licensed Associate
Real Estate Broker*

Mobile: 646-210-5593
Office: 212-702-4018
yjjiang@elliman.com
elliman.com/yjj



**CHARLES
HAWKINS**

*Licensed Associate
Real Estate Broker*

Mobile: 917-763-8614
Office: 212-702-4007
chawkins@elliman.com
elliman.com/cfa



JULIA JIANG FEATURED SOLD & CLOSED

277 FIFTH AVENUE

277 5th Avenue, New York, NY 10016
Condominium in NoMad
130 Units | 55 Stories | 2019 Built

DEVELOPER: Victor Group and Lendlease

ARCHITECT: Rafael Viñoly

SERVICES

- Full-Time Doorman
- Concierge Porter Services
- Live-in Superintendent
- Wellness
- Fitness Club Separate Training
- Yoga Studio Men's and Women's Spa with Steam Sauna Rooms
- Fifth Avenue Terrace

LEISURE

- Double-Height Lobby Library
- Entertaining Suite with Separate Bar and Kitchen
- Pantry Games Lounge with Custom Ping-Pong Table
- Kids' Club

CONVENIENCE

- Private Storage/ Bike Storage
- Pet Priority Program
- Dry Cleaning Program
- Vehicle Concierge

SOLD

36C	2 BEDS, 2 BATHS	1,397 SF
30B	1 BED, 1 BATH	848 SF
27B	1 BED, 1 BATH	848 SF
22B	1 BED, 1 BATH	848 SF
16B	1 BED, 1 BATH	848 SF
14C	1 BED, 1 BATH	848 SF
14B	1 BED, 1 BATH	848 SF

RENTED

36C	2 BEDS, 2 BATHS	1,397 SF
27B	1 BED, 1 BATH	848 SF
20B	1 BED, 1 BATH	848 SF
16B	1 BED, 1 BATH	848 SF





JULIA JIANG FEATURED SOLD & CLOSED

121 EAST 22ND STREET

121 East 22nd Street, New York, NY, 10010
Condominium in Gramercy Park
140 Units | 18 Stories | 2019 Built

DEVELOPER: Toll Brothers City Living

ARCHITECT: OMA

SERVICES

- Full-Time Doorman
- Concierge Porter Services
- Live-in Superintendent

WELLNESS

- Fitness Club
- Indoor Pool

LEISURE

- Residents' Lounge / Terrace
- Roof Terrace
- Entertaining Suite with Separate Bar and Kitchen
- Children's Playroom

CONVENIENCE

Hotel-Style Concierge Service Provided By LIVunLtd

IN CONTRACT

N505	1 BED, 1 BATH	788 SF
N503	STUDIO, 1 BATH	616 SF

SOLD

N1704	1 BED, 1.5 BATHS	1,128 SF
N1701	1 BED, 1.5 BATHS	933 SF
N504	1 BED, 1 BATH	780 SF

RENTED

N1704	1 BED, 1.5 BATHS	1,128 SF
N1701	1 BED, 1.5 BATHS	933 SF
N504	1 BED, 1 BATH	780 SF





JULIA JIANG FEATURED SOLD & CLOSED

200 EAST 21ST STREET

200 East 21st Street, New York, NY 10010
Condominium in Gramercy Park
67 Units | 21 Stories | 2019 Built

DEVELOPER: Alfa Development

ARCHITECT: BSKS

SERVICES

- Full-Time Doorman
- Concierge Porter Services
- Live-in Superintendent

WELLNESS

- Fitness Club
- Spa Treatment Room And Sauna

LEISURE

- Residents' Lounge
- Roof Terrace
- Entertaining Suite

SOLD

15B	1 BED, 1 BATH	773 SF
8B	1 BED, 1 BATH	713 SF
7B	1 BED, 1 BATH	772 SF
6D	1 BED, 1 BATH	713 SF
4D	1 BED, 1 BATH	713 SF

RENTED

15B	1 BED, 1 BATH	773 SF
8B	1 BED, 1 BATH	773 SF
7B	1 BED, 1 BATH	772 SF
6D	1 BED, 1 BATH	773 SF





JULIA JIANG FEATURED SOLD & CLOSED

THE HISTORIC GOTHAM

315 West 36th Street, New York, NY 10018
Condominium in Hudson Yards
20 units | 17 Stories | Built in 1926

DEVELOPER: Water samiles

ARCHITECT: George & Edward Blum

SERVICES
Full-Time Doorman

SOLD		
14A	2 BEDS, 2 BATHS	1,520 SF
14B	2 BEDS, 2 BATHS	1,426 SF

IN CONTRACT		
12B	2 BEDS, 2 BATHS	1,639 SF



JULIA JIANG FEATURED SOLD & CLOSED

THE WOOLWORTH TOWER

The Woolworth Tower
2 Park Place, New York, NY 10007
32 Units | 58 Stories | Built in 1913

DEVELOPER: Alchemy Properties

ARCHITECT: SLCE Architects

SERVICES

Full-Time Doorman
Concierge Porter Services

WELLNESS

Fitness Center
Sauna
Hot Tub
Indoor 50-foot Lap Swimming Pool
Bike Room

LEISURE

Residents' Lounge
Wine Storage & Tasting Room

SOLD

41B 2 BEDS, 2.5 BATHS 2,548 SF





JULIA JIANG FEATURED SOLD & CLOSED

15 HUDSON YARDS

15 Hudson Yards, New York, NY 10001
Condominium in Hudson Yards
285 Units | 88 Stories | Built 2019

DEVELOPER: Related Companies & Oxford Properties Group
ARCHITECT: Diller Scofidio + Renfro in Collaboration with Rockwell Group

- SERVICES**
Full-Time Doorman
Concierge Porter Services
Live-in Superintendent
- WELLNESS**
3,500 Square Foot Fitness Center
Indoor, 75-foot-long, three-lane Swimming Pool
Whirlpool
Yoga Studio

- LEISURE**
Residents' Lounge / Terrace
Roof Terrace
Entertaining Suite with Separate Bar and Kitchen
Children's Playroom

- CONVENIENCE**
In-Home Package Delivery
Hand-Delivered Mail

SOLD		
25E	1 BED, 1.5 BATHS	991 SF
RENTED		
25E	1 BED, 1.5 BATHS	991 SF



JULIA JIANG FEATURED SOLD & CLOSED

100 EAST 53RD STREET

100 East 53rd Street, New York, NY 10022
Condominium in Midtown East
94 Units | 163 Stories | Built 2019

DEVELOPER: RFR

ARCHITECT: Foster + Partners

SERVICES
Full-Time Doorman
Concierge Porter Services
Live-In Superintendent

WELLNESS
Cardio Room
Weight Room
Pilates / Ballet Room
Sauna
Steam Room
Spa Treatment Rooms
60-Foot Sunlit Swimming Pool

LEISURE
Residents' Lounge
Residential Library

CONVENIENCE
Hotel-Style Concierge Service Provided By LIVunLtd

FEATURED RENTED		
20B	1 BED, 1 BATH	1,034 SF
17B	1 BED, 1 BATH	1,034 SF



JULIA JIANG FEATURED SOLD & CLOSED

111 MURRAY STREET

111 Murray Street, New York, NY 10007
Condominium in TriBeCa
157 Units | 64 Stories | Built 2019
DEVELOPER: A Partnership of Fisher Brothers, Witkoff and New Valley
ARCHITECT: Kohn Pedersen Fox and Goldstein, Hill & West

SERVICES
Full-Time Doorman
Concierge Porter Services
Live-in Superintendent

WELLNESS
Fitness Center
75 Foot Lap Swimming Pool
25 Foot Wide Splash Pool

LEISURE
Residents' Lounge
Grand Private Dining Room

SOLD		
10B	1 BED, 1 BATH	791 SF
RENTED		
10B	1 BED, 1 BATH	791 SF





JULIA JIANG FEATURED SOLD & CLOSED

CORTE

21-30 44 Drive, Long Island City, NY 11100
Condominium in Long Island City
85 Units | 8 Stories | 2019 Built

DEVELOPER: CBSK Ironstate & Planet Partners

ARCHITECT: MPFP & Beyer Blinder Belle & Diegues Fridman

SERVICES

Full-Time Doorman
Live-In Superintendent

WELLNESS

Fitness Club

LEISURE

Residents Lounge
Kids' Club
Landscaped Common Roof Deck

CONVENIENCE

Private Storage/ Bike Storage
Pet Wash Room
Stroller Storage
21 Private Parking Spaces For Sale

SOLD

7H	STUDIO, 1 BATH	404 SF
6J	1 BED, 1 BATH	704 SF
5D	1 BED, 1 BATH	684 SF

RENTED

7H	STUDIO, 1 BATH	404 SF
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JULIA JIANG FEATURED SOLD & CLOSED

91 LEONARD STREET

91 Leonard Street, New York, NY 10013
Condominium in TriBeCa
111 Units | 19 Stories | 2019 Built

DEVELOPER: Toll Brothers City Living

ARCHITECT: Skidmore Owings & Merrill, and Hill West

SERVICES

- Full-Time Doorman
- Concierge Porter Services
- Live-in Superintendent

WELLNESS

- Fitness Center
- Sauna
- Steam Room
- 60-foot Lap Swimming Pool

LEISURE

- Residents' Lounge
- Screening Room
- Children's Playroom
- Outdoor Terrace

SOLD

14D	1 BED, 1 BATH	699 SF
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AVAILABLE FOR RENT

14D	1 BED, 1 BATH	699 SF
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JULIA JIANG FEATURED SOLD & CLOSED

TRANSACTIONS OF 2019

254 Park Avenue S, New York, NY, 10010
Condominium in Flatiron
11NO | 943 SF
1 BED, 2 BATHS

225 Fifth Avenue, New York, NY, 10010
Condominium in NoMad
2G | 1,260 SF
2 BEDS, 2 BATHS

300 West 110th Street, New York, NY, 10026
Condominium in Manhattan Valley
20K | 586 SF
1 BED, 1 BATH

311 Saint Nicholas Ave, Ridgewood, NY, 11385
Condominium in Ridgewood
3G | 645 SF
1 BED, 1 BATH

60 East 9th Street, New York, NY 10003
Condominium in Greenwich Village
530
STUDIO, 1 BATH

252 South Street, New York, NY, 10002
Condominium in Two Bridges
19G | 723 SF
1 BED, 1 BATH

160 West End Avenue, New York, NY, 10023
Condominium in Lincoln Square
22L | 530 SF
STUDIO, 1 BATH



TRANSACTIONS OF 2020

2 Park Place, New York, NY 10007
Condominium in TriBeCa
41B | 2,548 SF
2 BEDS, 2 BATHS

15 Hudson Yards, New York, NY, 10010
Condominium in Hudson Yards
25E | 991 SF
1 BED, 1.5 BATHS

21-30 44th Drive, Long Island City, NY 11101
Condominium in Hunters Point
7H | 404 SF
STUDIO, 1 BATH



JULIA JIANG FEATURED CONTRACT SIGNED

25 PARK ROW

25 Park Row, New York, NY, 10038
Condominium in Fulton/Seaport
110 Units | 49 Stories | 2019 Built

DEVELOPER: The Family Behind J&R Music World,
L+M Development Partners Inc.

ARCHITECT: COOKFOX

SERVICES
Full-Time Doorman
Concierge Porter Services
Live-in Superintendent

WELLNESS
Fitness Club
Yoga Studio
65-foot Pool
Golf Simulator

LEISURE
Screenomg Room
Billiards
Bar
Residential Library
Garden and Dining Terrace
Kids' Club

SOLD		
17A	2 BEDS, 2.5 BATHS	1,558 SF + 629 SF TERRACE
14C	2 BEDS, 2 BATHS	1,281 SF
14B	1 BED, 1.5 BATHS	1,001 SF
8C	2 BEDS, 2.5 BATHS	1,346 SF



CONDOS FOR OWNERS & INVESTORS

250 East 53rd Street, New York, NY, 10022
Condominium in Turtle Bay

2503 | 970 SF
1 BED, 2 BATHS

242 Broome Street, New York, NY, 10002
Condominium in Lower East Side

10A | 966 SF
1 BED, 1.5 BATHS

155 West 68th Street, New York, NY, 10023
Condominium in Lincoln Square

23A | 900 SF
1 BED, 1.5 BATHS

200 East 94th Street, New York, NY, 10128
Condominium in Yorkville

1611 | 854 SF
1 BED, 1 BATH

131-01 40th Rd, Queens, NY, 11354
Condominium in Flushing

PH3T | 800 SF
1 BED, 1 BATH

80 Elizabeth St, New York, NY, 10013
Condominium in Little Italy

2B | 633 SF
1 BED, 1 BATH



CONDO EXCLUSIVES

200 East 94th Street, New York, NY, 10128
Condominium in Yorkville

1509 | 2,283 SF
4 BEDS, 4 BATHS

5-09 48th Ave, Long Island City, NY, 11101
Condominium in Hunters Point

4M | 1,557 SF
3 BEDS, 2 BATHS

70 Little West, New York, NY, 10004
Condominium in Battery Park City

10N | 1,356 SF
2 BEDS, 2 BATHS

247 West 46th Street, New York, NY, 10036
Condominium in Midtown

3501 | 988 SF
1 BED, 1.5 BATHS

330 East 38th Street, New York, NY, 10016
Condominium in Murray Hill

11J | 903 SF
1 BED, 1 BATH

340 East 23rd Street, New York, NY, 10010
Condominium in Gramercy Park

PH4A | 842 SF
1 BED, 1 BATH

350 West 42 Street, New York, NY, 10036
Condominium in Hell's Kitchen

42H | 794 SF
1 BED, 1 BATH

15 William Street, New York, NY 10005
Condominium in Financial District

28B | 791 SF
1 BED, 1 BATH

555 West 59th Street, New York, NY, 10019
Condominium in Lincoln Square

17C | 740 SF
1 BED, 1 BATH

225 Rector Place, New York, NY, 10280
Condominium in Battery Park City

11J | 695 SF
1 BED, 1 BATH

325 Fifth Ave, New York, NY, 10016
Condominium in Midtown South

9F | 688 SF
1 BED, 1 BATH

150 West 56th Street, New York, NY, 10019
Condominium in Midtown

3304 | 650 SF
1 BED, 1.5 BATHS

5 East 22nd Street, New York, NY, 10010
Condominium in Flatiron

19S | 606 SF
1 BED, 1 BATH

318 West 52nd Street, New York, NY, 10019
Condominium in Hell's Kitchen

3F | 601 SF
STUDIO, 1 BATH

80 Elizabeth St, New York, NY, 10013
Condominium in Little Italy

7E | 569 SF
1 BED, 1 BATH

317 East 73rd Street, New York, NY, 10021
Condominium in Lenox Hill

3RW
1 BED, 1 BATH



CONDO EXCLUSIVES

15 Williams Street, New York, NY, 10005
Condominium in Financial District

45A | 1,325 SF
2 BEDS, 2 BATHS

330 East 38th Street, New York, NY, 10016
Condominium in Murray Hill

38L | 1,041 SF
2 BEDS, 2 BATHS

75 Wall Street, New York, NY, 10005
Condominium in Financial District

23H | 452 SF
STUDIO, 1 BATH

330 East 38th Street, New York, NY, 10016
Condominium in Murray Hill

49J | 903 SF
2 BEDS, 1 BATH

230 East 20th Street, New York, NY 10003
Condominium in Gramercy Park

36 | 802 SF
1 BED, 1 BATH

91 Leonard Street, New York, NY, 10013
Condominium in TriBeCa

14D | 699 SF
1 BED, 1 BATH

277 Fifth Avenue, New York, NY, 10016
Condominium in NoMad

27B | 848 SF
1 BED, 1 BATH

121 East 22nd Street, New York, NY, 10010
Condominium in Gramercy Park

N504 | 780 SF
1 BED, 1 BATH

555 West 59th Street, New York, NY, 10019
Condominium in Lincoln Square

17C | 740 SF
1 BED, 1 BATH

91 Leonard Street, New York, NY, 10013
Condominium in TriBeCa

14D | 699 SF
1 BED, 1 BATH

15 Hudson Yards, New York, NY, 10001
Condominium in Hudson Yards

25E | 695 SF
1 BED, 1 BATH

200 Chambers Street, New York, NY, 10007
Condominium in TriBeCa

6R | 577 SF
1 BED, 1 BATH

505 West 42nd Street, New York, NY, 10036
Condominium in Hell's Kitchen

4J | 503 SF
STUDIO, 1 BATH

70 Little West Street, New York, NY, 10004
Condominium in Battery Park City

23A | 819 SF
1 BED, 1 BATH

21-30 44th Drive, Long Island City, NY, 11101
Condominium in Hunters Point

7H | 404 SF
STUDIO, 1 BATH

317 East 73rd Street, New York, NY, 10021
Co-op in Lenox Hill

3RW
1 BED, 1 BATH



JULIA JIANG FEATURED RENTALS

CONDO EXCLUSIVES

250 East 53rd Street, New York, NY, 10022
Condominium in Turtle Bay

1704 | 1,930 SF
3 BEDS, 3 BATHS

14 East 4th Street, New York, NY, 10012
Condominium in NoHo

1111 | 1,200 SF
2 BEDS, 2 BATHS

100 West 58th Street, New York, NY, 10019
Condominium in Midtown

12G | 1,161 SF
2 BEDS, 2 BATHS

212 Warren Street, New York, NY, 10282
Condominium in Battery Park City

6N | 1,061 SF
2 BEDS, 2 BATHS

BROOKLYN
POINT



1 City Point, Brooklyn, NY, 11201
Condominium in Downtown Brooklyn
458 Units | 68 Stories | 2019 Built

DEVELOPER: Extell Development

ARCHITECT: Kohn Pedersen Fox (KPF)

SERVICES

Full-Time Doorman
Concierge Services
Live-In Superintendent

WELLNESS

Fitness Center
Pilates Studio
Rooftop Infinity Pool

LEISURE

Bicycle Storage
Pet Spa
Stroller Valet
Children's Play Area

IN CONTRACT

62H 2 BED, 2 BATH 1,189 SF

